

# BUSINESS ADMINISTRATION - MANAGEMENT, ASSOCIATE OF APPLIED BUSINESS

Curriculum Code #0227

Effective May 2023

Division of Engineering, Business and Information Technologies (<http://catalog.lorainccc.edu/academic-programs/engineering-business-information-technologies/>)

This program is designed to prepare individuals for transfer or employment in a variety of management/administrative positions. The focus of the program is skill-building in the areas of communication, decision making, planning, organizing, evaluating and entrepreneurship. Lorain County Community College has articulation agreements with colleges and universities including programs offered by Lorain County Community College's University Partnership. Any student interested in pursuing a bachelor's degree needs to check with the university to which he/she is transferring for course requirements.

## First Year

Fall Semester		Hours
ACTG 151	ACCOUNTING I - FINANCIAL	4
BADM 165	LEGAL ENVIRONMENT OF BUSINESS	3
CISS 121	MICROCOMPUTER APPLICATIONS I	3
ECNM 151	PRINCIPLES OF MACROECONOMICS	3
ENGL 161	COLLEGE COMPOSITION I	3
SDEV 101	INTRODUCTION TO THE LCCC COMMUNITY <sup>1</sup>	1
<b>Hours</b>		<b>17</b>

## Spring Semester

ACTG 152	ACCOUNTING II - MANAGERIAL <sup>2</sup>	4
BADM 251	PRINCIPLES OF MANAGEMENT	3
ENGL 162	COLLEGE COMPOSITION II <sup>2</sup>	3
Select one of the following:		3-4
MTHM 158	QUANTITATIVE REASONING	
MTHM 168	STATISTICS <sup>3</sup>	
MTHM 171	COLLEGE ALGEBRA <sup>3</sup>	
<b>Hours</b>		<b>13-14</b>

## Second Year

Fall Semester		Hours
CMMC 151	ORAL COMMUNICATION	3
ECNM 152	PRINCIPLES OF MICROECONOMICS	3
ENTR 200	ENTREPRENEURSHIP <sup>5</sup>	3
PSYH 151	INTRODUCTION TO PSYCHOLOGY	3
or SOCY 151G	or INTRODUCTION TO SOCIOLOGY	
Science Elective <sup>4</sup>		3-4
<b>Hours</b>		<b>15-16</b>

## Spring Semester

BADM 211	BUSINESS COMMUNICATIONS <sup>2</sup>	3
ENTR 201	ENTREPRENEURIAL FINANCE <sup>2</sup>	3
or FNCE 251	or BUSINESS FINANCE	

MKRG 251	PRINCIPLES OF MARKETING <sup>2</sup>	3
Technical Elective I <sup>2,6</sup>		3
Technical Elective II <sup>2,6</sup>		3
<b>Hours</b>		<b>15</b>
<b>Total Hours</b>		<b>60-62</b>

1

A student must register for the orientation course when enrolling for more than six credit hours per semester or any course that would result in an accumulation of 13 or more credit hours.

2

Indicates that this course has a prerequisite.

3

MTHM 168 is required for students transferring to Miami University's Bachelor of Science in Commerce-Major in Small Business Management Degree. MTHM 171 is required for other partner universities and most transfer institutions. Students intending to transfer elsewhere should consult with the intended transfer institution or consult with an LCCC advisor for transfer information.

4

Science elective from Ohio Transfer 36 (<http://catalog.lorainccc.edu/academic-information/transfer-module-requirements/>) (with lab if required by accepting institution).

5

This course offers an opportunity for experiential learning.

6

Six credit hours are needed to meet the technical elective credit hour requirement. Students intending to transfer should consult with the intended transfer institution, the Business division or with an LCCC advisor for transfer information. See technical electives below.

## Technical Electives

Code	Title	Hours
ACTG 265	COST ACCOUNTING <sup>2</sup>	3
BADM 155	INTRODUCTION TO BUSINESS ADMINISTRATION	3
BADM 220	PRINCIPLES OF SUPPLY CHAIN MANAGEMENT <sup>2</sup>	3
BADM 255	HUMAN RESOURCES MANAGEMENT <sup>2</sup>	3
BADM 264	LABOR-MANAGEMENT RELATIONS <sup>2</sup>	3
BADM 281G	INTERNATIONAL BUSINESS <sup>2</sup>	3
BADM 287	WORK-BASED LEARNING I - BADM (must be taken for three credits) <sup>2</sup>	3
ENTR 203	ENTREPRENEURIAL MANAGEMENT <sup>2</sup>	3
MKRG 255	ADVERTISING & PROMOTION MANAGEMENT <sup>2</sup>	3
PSYH 261	SOCIAL PSYCHOLOGY <sup>2</sup>	3
PSYH 273	INDUSTRIAL/ORGANIZATIONAL PSYCHOLOGY <sup>2</sup>	3

Program Contact(s):

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For information about admissions, enrollment, transfer, graduation and other general questions, please contact your advising team (<https://www.lorainccc.edu/admissions-and-enrollment/advising-and-counseling/>).

More program information can be found on our website. (<https://www.lorainccc.edu/business-programs/management-and-entrepreneurship/associate-of-applied-business-in-management/>)

#### Program Learning Outcomes

1. Contrast and apply various management concepts and theories to address and resolve organizational challenges and problems.
2. Distinguish between and analyze the multiple (economic, financial, legal, international, and social) components of business.
3. Construct and utilize effective documents and presentations using technology.

## Accelerated Pathway

The Accelerated Pathway for the Business Administration - Management, Associate of Applied Business is a helpful guide for students who desire the convenience of an extensive selection of online course offerings and who seek to complete their degree within as little as 15 months. Students are encouraged to enroll in 8 or 10 week sessions to maximize accelerated options. Please meet with an advisor to ensure the courses in this pathway align with your educational goals.

Course	Title	Hours
<b>First Year</b>		
<b>Fall Semester</b>		
<b>8A Session</b>		
ECNM 151	PRINCIPLES OF MACROECONOMICS	3
ENGL 161	COLLEGE COMPOSITION I	3
SDEV 101	INTRODUCTION TO THE LCCC COMMUNITY <sup>1</sup>	1
<b>8B Session</b>		
ECNM 152	PRINCIPLES OF MICROECONOMICS	3
ENGL 162	COLLEGE COMPOSITION II <sup>2</sup>	3
MTHM 158 or MTHM 168	QUANTITATIVE REASONING <sup>3</sup> or STATISTICS	3
<b>Hours</b>		<b>16</b>
<b>Spring Semester</b>		
<b>8A Session</b>		
ACTG 151	ACCOUNTING I - FINANCIAL	4
BADM 165	LEGAL ENVIRONMENT OF BUSINESS	3
CISS 121	MICROCOMPUTER APPLICATIONS I	3
<b>8B Session</b>		
ACTG 152	ACCOUNTING II - MANAGERIAL <sup>2</sup>	4
ENTR 200	ENTREPRENEURSHIP <sup>5</sup>	3
<b>Hours</b>		<b>17</b>
<b>Summer Semester</b>		
BADM 211	BUSINESS COMMUNICATIONS <sup>2</sup>	3
ENTR 201 or FNCE 251	ENTREPRENEURIAL FINANCE <sup>2</sup> or BUSINESS FINANCE	3

PSYH 151 or SOCY 151G	INTRODUCTION TO PSYCHOLOGY or INTRODUCTION TO SOCIOLOGY	3
<b>Hours</b>		<b>9</b>
<b>Second Year</b>		
<b>Fall Semester</b>		
<b>8A Session</b>		
CMMC 151	ORAL COMMUNICATION	3
MKRG 251	PRINCIPLES OF MARKETING <sup>2</sup>	3
Technical Elective <sup>6</sup>		3
<b>8B Session</b>		
BADM 251	PRINCIPLES OF MANAGEMENT	3
Science Elective <sup>4</sup>		3
Technical Elective <sup>6</sup>		3
<b>Hours</b>		<b>18</b>
<b>Total Hours</b>		<b>60</b>

1. A student must register for the orientation course when enrolling for more than six credit hours per semester or any course that would result in an accumulation of 13 or more credit hours.
2. Indicates that this course has a prerequisite.
3. MTHM 168 is required for students transferring to Miami University's Bachelor of Science in Commerce-Major in Small Business Management Degree. MTHM 171 is required for other partner universities and most transfer institutions. Students intending to transfer elsewhere should consult with the intended transfer institution or consult with an LCCC advisor for transfer information.
4. Science elective (must be with a laboratory if student is intending to transfer to a University Partnership program).
5. This course offers an opportunity for experiential learning.
6. Six credit hours are needed to meet the technical elective credit hour requirement. Students intending to transfer should consult with the intended transfer institution, the Business division or with an LCCC advisor for transfer information. See technical electives below.

*Note: All courses in the accelerated pathway are offered online.*

## Technical Elective

Code	Title	Hours
ACTG 265	COST ACCOUNTING	3
BADM 155	INTRODUCTION TO BUSINESS ADMINISTRATION	3
BADM 220	PRINCIPLES OF SUPPLY CHAIN MANAGEMENT	3
BADM 255	HUMAN RESOURCES MANAGEMENT	3
BADM 264	LABOR-MANAGEMENT RELATIONS	3
BADM 281G	INTERNATIONAL BUSINESS	3
BADM 287	WORK-BASED LEARNING I - BADM	3
ENTR 203	ENTREPRENEURIAL MANAGEMENT	3
MKRG 255	ADVERTISING & PROMOTION MANAGEMENT	3
PSYH 261	SOCIAL PSYCHOLOGY	3
PSYH 273	INDUSTRIAL/ORGANIZATIONAL PSYCHOLOGY	3